

Message Text

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PAGE 01 STATE 016037

15

ORIGIN COME-00

INFO OCT-01 ARA-16 ISO-00 EB-11 SS-20 RSC-01 /049 R

66613

DRAFTED BY: COMM/BIC/OIM/LAD:TKBREWER

APPROVED BY: EB/OCA/REP: LHPOMEROY

COMM/BIC/OIM/LAD: BJCAHILL

CAR/ARA/STATE: GEORGE HIGH

----- 081441

R 242213Z JAN 74

FM SECSTATE WASHDC

TO AMEMBASSY KINGSTON

UNCLAS STATE 016037

E.O. 11652: N/A

TAGS: BEXP JM

SUBJ: CATALOG SHOW PGA/OFFICE/BUSINESS EQUIPMENT, AUGUST 1974

REF: YOUR 4293

1. OIM PLANS PACKAGE DUE SIX MONTHS PRIOR EVENT OR END-FEBRUARY FOR SUBJECT EVENT CURRENTLY IN PREPARATION. HOWEVER, RECENT MESSAGES FROM POST HIGHLIGHTING SERIOUS DOWNTURN JAMAICAN ECONOMY INDICATE SALES PROSPECTS CONSIDRABLY LESS THAN ANTICIPATED IN POST DESK STUDIES PREPARED MID-1973. REPORTED CRISES IN EXCHANGE AVAILABILITY AND ANTICIPATED INCREASE IMPORT QUOTA RESTRICTIONS INDICATE POSSIBILITY PGA EQUIPMENT BEING PLACED UNDER QUOTA AS IS CASE WITH OFFICE EQUIPMENT.

2. REFTTEL INDICATED POST UPDATING AVAILABLE DESK STUDIES. TO BE OF USE IN PLANS PACKAGE, UPDATE WOULD BE REQUIRED PRIOR TO PLANS PACKAGE SUBMISSION END-FEBRUARY. ORIGINAL DESK STUDIES PREDICTED 15 PERCENT TO 20 PERCENT ANNUAL GROWTH RATE FOR PGA EQUIPMENT SALES. SUBSTANTIAL INCREASE SALES OFFICE EQUIPMENT DEPENDENT ECONOMIC UPTURN AND LIBERALIZATION QUOTA RESTRICTIONS. CURRENT ELECTRIC POWER SHORTAGE ALSO CITED AS HAVING POSSIBLE ADVERSE EFFECT ON SALES ELECTRICALLY OPERATED EQUIPMENT. ASSUME POST UPDATING FOCUSSED ON THESE PREDICTIONS.

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3. ACTION REQUESTED: POST REQUESTED REVIEW AVAILABLE MARKET RESEARCH,
CURRENT ECONOMIC SITUATION AND PROJECTIONS AVAILABLE FROM POST
UPDATING MARKET RESEARCH AND ADVISE WHETHER ENVIRONMENT FOR STAGING
SUBJECT EVENT SIFFICIENTLY POSITIVE TO CONTINUE RETENTION IN FY 75
EVENT PROGRAM. RESPONSE REQUESTED BY FEB 8. KISSINGER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 24 JAN 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974STATE016037
Document Source: CORE
Document Unique ID: 00
Drafter: COMM/BIC/OIM/LAD:TKBREWER
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740118/aaaaaqfi.tel
Line Count: 66
Locator: TEXT ON-LINE
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: YOUR 4293
Review Action: RELEASED, APPROVED
Review Authority: WorrelSW
Review Comment: n/a
Review Content Flags:
Review Date: 18 OCT 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <18 OCT 2002 by rowelle0>; APPROVED <22-Nov-2002 by WorrelSW>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: CATALOG SHOW PGA/OFFICE/BUSINESS EQUIPMENT, AUGUST 1974
TAGS: BEXP, JM
To: KINGSTON
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005